



FOR IMMEDIATE RELEASE

CONTACT:

Rebecca Barber
Maryland Port Administration
410.385.4484

Beth Cavanaugh
gkv communications
410.234.2519

NEW CONTRACT DOUBLES THE NUMBER OF ASTON MARTIN JAGUAR LAND ROVER IMPORTS AT PORT OF BALTIMORE

Jaguar and AMPORTS Announce New Three-year Deal

Baltimore, MD (September 22, 2004) – Today, AMPORTS, the Maryland Port Administration and Wallenius Wilhelmsen welcomed Jaguar North America to the Port of Baltimore at a press conference and luncheon for members of the maritime community. The new three-year contract between Jaguar and AMPORTS, the largest portside vehicle processor in the U.S., will bring more than 15,000 Jaguar cars through Baltimore each year.

According to Jaguar, this deal will double the number of vehicles Aston Martin Jaguar Land Rover ships through Baltimore each year. “The selection of the Port of Baltimore allows Aston Martin Jaguar Land Rover to optimize its distribution network and improve its overall operations and customer satisfaction,” said Lee Maas, National Distribution and Logistics Manager, Aston Martin Jaguar Land Rover. Maas also attributed the move to Baltimore to the outstanding customer support provided by the Port and AMPORTS.

“We are very pleased to have Jaguar as a new customer to our Baltimore facility,” said James Davis, President and CEO, AMPORTS. “AMPORTS has an excellent relationship with Premier Auto Group and we look forward to serving Jaguar for many years.”

Jaguar manufactures its cars in the United Kingdom. Cars headed for the Port of Baltimore are transported by Wallenius Wilhelmsen, the world’s largest vehicle and Ro/Ro ocean transportation company, which operates its North Atlantic Hub at the Port’s Dundalk Marine Terminal. Once the cars arrive at the Port, they are processed by AMPORTS and then transported to dealerships throughout Jaguar’s Mid-west region.

“Wallenius Wilhelmsen and Jaguar enjoy an excellent relationship that spans the past 30 years. It is our pleasure to welcome Jaguar to the Port of Baltimore, a key hub within our expanding global network,” commented John Felitto, Senior Vice President of Commercial, Wallenius Wilhelmsen.

- more-

“It is decisions like this that make Baltimore the number two auto port in the country,” said Robert L. Flanagan, Secretary, Maryland Department of Transportation. “Let's keep the momentum going and add to our 438,000 plus imported cars last year!”

Today's event featured remarks from James Davis, President and CEO, AMPORTS; Kathleen Broadwater, Deputy Executive Director, Maryland Port Administration; John Felitto, Senior Vice President of Commercial, Wallenius Wilhelmsen; and Lee Maas, National Distribution and Logistics Manager, Aston Martin Jaguar Land Rover.

Nearly 300 years old, the Port of Baltimore has consistently remained one of the top U.S. ports for several reasons. Located more than 160 miles inland, Baltimore is the closest U.S. Atlantic seaport to major mid-Western destinations and manufacturing centers. Nestled in the heart of the fifth largest, second wealthiest consumer market in the nation, Baltimore is a prime distribution location. The public terminals of the Port of Baltimore recently surpassed a brand new milestone...7 million tons of general cargo in FY 2003.

#